

# BODO MÖLLER CHEMIE

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## *Engineer chemistry*

Bodo Möller Chemie is a global distributor for specialty chemicals and adhesive systems and a competent partner of renowned international chemical companies like BASF, Dow, Henkel, Huntsman and Merck. In Russia, we represent companies such as Henkel, Songwon, Sanitized and Deurex. High-quality products, comprehensive application service and reliable distribution secure the superior international market position. The headquarters are in Germany, 33 sales offices are located in Europe, Africa, Asia and America.

To support our sales team in Russia, we are currently looking for a

### **Sales Manager (m/f/d) wood adhesives for Central Russia**

Primary duties:

- Development and heading of BMC Russia's wood adhesive business
- Maintaining and development of sales in the wood and furniture industry
- Frequent travelling
- Work closely with Customer Service
- Reporting to the Sales Director Additives in Germany

Required Skills:

- Good commercial skills and technical knowledge
- Minimum 3-5 years' work experience in the sales of adhesives, preferably wood adhesives -
- Main contacts (at the customer side) are the decision makers in production as well as in the purchasing department.
- Familiar with the wood or furniture industry
- Languages: Russian, English, (German)
- Teamplayer
- Travel required
- Positive "can do" attitude

The task of the sales manager is to sell wood adhesives from Henkel. Midterm the candidate shall take over the responsibility for the BMC Russia wood adhesive biz and become first contact to Henkel Russia.

Location: Home office based in Penza area

If you are interested in this job vacancy, please submit your complete application including curriculum vitae, copies of certificates and details about your salary expectations and your earliest starting date preferably via e-mail to:

**Bodo Möller Chemie GmbH**

**Norbert Lorenz**

**Senefelderstrasse 176**

**63069 Offenbach am Main |Germany**

**[n.lorenz@bm-chemie.de](mailto:n.lorenz@bm-chemie.de)**

For more information please visit: [www.bm-chemie.com](http://www.bm-chemie.com)